



# WILL AI REPLACE ME?

## Purchasing Director

*Transportation, Logistics, and Procurement*

The Director of Procurement, responsible for defining and orchestrating the company's procurement strategy, could greatly benefit from AI's predictive capabilities to anticipate needs, adjust objectives, and optimize the budget. Selection and negotiation with suppliers could also be enhanced by AI. For example, it can analyze large volumes of supplier data to identify the best partners in terms of cost, quality, and reliability. Regarding the management of the procurement team, AI could provide dynamic dashboards and real-time performance analysis, facilitating more effective supplier and procurement tracking.

Automation degree: 26,67%

Moderate but identified automation impact of AI for this Job



26,67%

## Main tasks

This section reviews the 3 main tasks associated with the job studied and assesses the potential level of automation induced by AI (« **AI Automation Impact** »). The modeling uses 8 criteria detailed on the « **Methodology** » page.

Tasks	AI Automation Impact
Define and implement the company's purchasing strategy, considering needs, objectives, and budget.	High
Select and negotiate with suppliers to obtain the best purchasing conditions in terms of quality, price, and deadlines.	Significant
Oversee and manage the purchasing team, and regularly monitor supplier performance.	Significant

## Impact on skills

### At-risk Skills ↓

Procurement procedures	Procurement processes can be largely automated through digital platforms, reducing the need for human expertise to manage the implementation of these procedures.
Design a product catalog	Thanks to AI and Machine Learning, it is possible to create dynamic catalogs that adapt based on the company's needs, market trends, or supplier feedback.

### Future-proof Skills ↑

Project management	Leading optimization, technological integration, or transformation projects requires a deep understanding of the company's needs, teams, and available resources. While some tools may facilitate management, project leadership and strategic vision remain human skills.
Supply chain management	With the increasing complexity of global supply chains, the ability to effectively manage this chain while integrating innovative technologies is paramount. AI can help predict disruptions, but developing strategies to address them remains a human skill.

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